

## VCR Commodities, Mining & Oil Products CNPJ n°19.200.657/0001-20

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Cod N°: VCR LTDA- NMD 18/06/2020

Date: quinta-feira, 18 de junho de 2020

# SOFT CORPORATE OFFER - LNG

Liquefied Natural Gas (LNG)Natural gas is a fossil fuel formed when layers of buried plants, gases, and animals are exposed to intense heat and pressure over thousands of years. The energy that the plants originally obtained from the sun is stored in the form of chemical bonds in natural gas. Natural gas is a nonrenewable resource because it cannot be replenished on a human time frame. A fossil fuel in the gaseous state; used for cooking and heating homes.

# **SPOT/12 MONTHS TRANSACTION**

Product	LIQUIDIFIED PETROLEUM GAS GOST 20448-90, 50%
	PROPANE AND 50% BUTANE /- LNG
Origin	Russian Federation
Specification	International export Standard
Trial Shipment	15,000 MT (+/- 5%)
Monthly Quantity	500,000 MT
Total Quantity	6,015,000 MT + Rolls Ext
Price	Rotterdam Platt – Usd xx Gross / Usd xx Net,
	Commission: Usd 1.00 to the Buy-Side and
	Usd 1.00 to the Seller-Side
Payment	MT103
Packing	By Bulk
Inspection	SGS or Similar By Seller
Delivery	C.I.F
Loading port	Vladivostok / Novorossiysk Port
Insurance	110% by Seller
Performance Bond	2% PB in favor of Buyer

VCR Ltda requires the following procedures to be used in association with this transaction. Any deviations must be pre-approved.

#### TRANSACTIONAL PROCEDURES FOB SPOT ROTTERDAM PORT

#### Procedures FOB:

1. Seller issues SCO to the Buyer with payment method.



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- 2. Buyer countersigns SCO and issues ICPO with Seller's Procedures incorporated on the ICPO along with completed KYC and Corporate Profile (CP) including a copy of Passport of the buyer's authorized signatory.
- 3. Seller issues Commercial Invoice (CI). Buyer signs CI and return to Seller.
- 4. Seller issues the draft contract for the Buyer to review. Buyer returns final draft contract to Seller.
- 5. Seller issues the Sales and Purchase Agreement (SPA) for signature by both parties
- 6. Buyer signs SPA and provide proof of funds ((ITDLC) Irrevocable, Transferrable, Documentary Letter of Credit via MT 760 from the bank from Buyer to the Seller Bank.
- 7. Seller and Buyer execute final contract.
- 8. Buyer signs and returns final contract with irrevocable SBCL, authorized by a top 50 global bank.
- 9. Buyer provides CPA, Q88 or reserved vessel. Once issued, Q88 cannot be substituted by another. If exporting, all necessary export / import licenses must be provided as well.
- 10. Seller issues Proof of Product documents for the liftable quantity, which will include the following:
  - a. TSR (tank storage receipt)
  - b. SGS fresh report (less than 48 hours) for quantity and quality
  - c. DTA (dip test authorization)
- 11. Seller assigned to Buyer Laycan Window when their vessel will arrive at the designated port to load the product.
- 12. Seller extends permission to "To Be Designated by Buyer" and/or their respective assigns or inspector to conduct a Dip Test required on each tank. a. Tank Receipt Number, Tank Receipt Date and Tank Number(s) b. Product Passport (Dip Test Results) Quantity c. SGS and bill of lading, as required
- 13. Buyer verifies inspection report, finalizes logistics. Total invoice value to be determined on day of loading.
- 14. Buyer sends 100% payment MT103 before injection to ship according to the total value of the invoice.
- 15. Seller prepares injection of the product and executes.
- 16. Delivery / Shipment commences as per the Schedule of Delivery agreed to in the Contract.
- 17. Seller will expedite the Certificate of Precedence and Certified Product Title to the Buyer. We look forward to a warm and mutually beneficial business relationship with you.

Best regards.

VALIDITY OF THIS OFFER: xx days FOR AND ON BEHALF OF VCR LTDA.

Sincerely and respectfully.

PROJETOS, CONSTRUÇÕES E INCORPORAÇÕES CNPJ: 19.200.657/0001-20

DIRETOR

Mr. VICTOR C. ROJAS, ENG PRESIDENT – VCR LTDA. PASSPORT N°: AR893143

WEBSITES

https://vcrconstrucoes.com/contact-us/