




VCR PROJETOS CONSTRUÇÕES E INCORPORAÇÕES LTDA (VCR Ltda- Brazil) 
Av. Paulista, 1471 – Conj. 511, sala 02, Bela Vista, São Paulo, SP-Brasil.
ZIP 013311-927, Post Office Box 21321

VCR CONSTRUCCIONES Y COMERCIO S.L. (VCR Ltda- Spain) 
Paseo de la Castellana 200, Madrid-Spain, ZIP 28046

SOLOFIRME LDA (VCR Ltda- Portugal) 
Av. Infante Dom Henrique, N°2, de Elvas-Portugal. Zip 7350-100

CONTACTS:

+55(11) 994134475 
+34 674638706 
+351 93 937 4259 
<https://vcrconstrucoes.com>
info@vcrconstrucoes.com
Eng. Victor C. Rojas
CEO of VCR GROUP

Monday, September 01, 2025

SCO & PROCEDURE

Code Number: VCR LTDA- 01/09/2025

To:

Via: Mr. xxxxxxxxxxxxxxxxx

Via: Mr. xxxxxxxxxxxxx as business representative of VCR Group in xxxxxxxxxxxxx, based in xxxxxxxx

We, **SOLOFIRME LDA** as a companies of **VCR GROUP**, represented by **Eng. VICTOR ANTONIO CARVAJAL ROJAS - CEO**, we issue this document **SOFT CORPORATE OFFER (SCO)**, confirms on your behalf and with full responsibility and penalty of perjury, that are have the authority and legal right to sell **Urea N46%** of Kazhastan or Azerbaijan origin in accordance with the terms and conditions detailed below:

PRODUCT : **Urea N46%**
SPECIFICATION: Agricultural Grade (Prilled/Granular).
ORIGIN : Kazhastan
QUANTITY : Min **60,000 MT /Month** # One Spot and One year with possible Roll &Extensions
CONTRACT TERMS: Spot 35,000 tons + 12 deliveries monthly, upon success of spot shipment + R&E.
PRICE : **\$ 350,00 USD per Metric Ton payable by BUYER.**
TOTAL QUANTITY: CONTRACT ANNUAL VALUE.
LOADING PORT: PORT OF KAZAKHSTAN OR OTHERS PORTS OF ORIGIN
PERFORMANCE BOND: 2% PB OF THE FIRST MONTH SHIPMENT VALUE (CIF ONLY)
INCOTERMS: **C.I.F. Ports or ASWP (Any Safe World Port)**
SHIPPING PERIOD: Depends on Buyer destination port.
INSPECTION: SGS (Societe Generale De Surveillance) / Or equivalent
INSURANCE: PAID BY SELLER COVERING 110% OF SHIPMENT VALUE
PAYMENT TERMS: MT103/TT, SBLC (Unconditional and non-divisible)
CURRENCY PRICES AND FESS: All in U.S.A. (U.S. Dollar) currency
PAYMENT FEES: All fees for intermediaries to SELLER GROUP and BUYER GROUP will be paid by and BUYER through PAYMASTER,

Delivery Month	SPOT	1°	2°	3°	4°	5°	6°	7°	8°	9°	10°	11°	12°
Quantity MT	35.000	60.000	--.000	--.000	--.000	--.000	--.000	--.000	--.000	--.000	--.000	--.000	--.000

REMARKS:

- The Buyer must issue the SBLC cash back unconditionally by the value of **(42,000,000) Forty-two million dollars** to guarantee the contract for a minimum of (12) months, for which VCR Ltda-Brasil sends the urea in CIF condition to a port of **ASWP (Any Safe World Port)** serving ships of approximately 60 thousand tons.
- Must release the payment via Mt103 cash transfer against SGS at the destination. (SGS should be contracted by the buyer).

Specification:

Nitrogen: Min. 46% by weight
Moisture: Max. 0,5% (Fisher)
Max method of frying 0,3%
Biuret: Max. 1,4% by weight
Free Ammonia: 160PXT, PPM Max. 95%
Granulation: 1-4 mm, 90% Min from 2-4 mm: 70% Min.
Prills: 95% Max.
Melting point: 132 Degrees Celsius
Color: Standard White or Pure White Prilled
Anti-caking agent: 0,5% Max
Radiaton Certified Non-Radioactive

Specification of WPP BAG

1. PP tublar Woven bag : 60 x 105 cm.
2. Double folded : 12 x 10,1000
3. Denier Weight : 129 gram/ 5% +/-


Specification of LDPE inner Bag.

1. Size : 62 x 117 cm x 0.06 mm
2. Weight: 80.5 gr/ 5% +/-



VCR PROJETOS CONSTRUÇÕES E INCORPORAÇÕES LTDA (VCR Ltda- Brazil) 
Av. Paulista, 1471 – Conj. 511, sala 02, Bela Vista, São Paulo, SP-Brasil.
ZIP 013311-927, Post Office Box 21321

VCR CONSTRUCCIONES Y COMERCIO S.L. (VCR Ltda- Spain) 
Paseo de la Castellana 200, Madrid-Spain, ZIP 28046

SOLOFIRME LDA (VCR Ltda- Portugal) 
Av. Infante Dom Henrique, N°2, de Elvas-Portugal. Zip 7350-100

CONTACTS:

+55(11) 994134475 
+34 674638706 
+351 93 937 4259 
<https://vcrconstrucoes.com>
info@vcrconstrucoes.com
Eng. Victor C. Rojas
CEO of VCR GROUP

Monday, September 01, 2025

PROCEDURE CIF:

NOTE: To make an official price request at the refinery, it is necessary for the final buyer client to send the **COMPANY PROFILE (final Buyer)** and **TSA (Or/ CPA) "Fresh"** to carry out an initial **"DD" (Due Diligence)**, and with full bank coordinates that have the ability to pay and **B.L.C. (Bank Comfort Letter)** or R.W.A. (fresh one banking day) of a TOP BANK for the amount of the first SPOT - TRIAL together with the acceptance of the refinery procedure. which must be signed and stamped by the final purchaser indicating the position held in the company, this procedure is not subject to change by the refinery. All documents have to be sent by corporate email of the final BUYER.

SELLER's mandate issues SCO and transaction procedure to the BUYER

The BUYER accepts the SCO and procedure in writing and send SELLER's mandate via its official representative and your agent.

With the initial review of the **"DD" (Due Diligence)** and acceptance of these documents, **LOI (Letter of Intent)** will be sent by the final BUYER (signed and sealed and detailing the quantity and product and full bank coordinates) to the Refinery (SELLER) via its official representative and your agent.

LETTER OF INTENT (L.O.I.) with business letterhead: Please ensure the "LOI" includes product, quantity / volume and with full bank coordinates that have the ability to pay and CIF delivery location needs along with full contact info and website company. SELLER issues FCO to final BUYER via its official representative and your agent.

STEP BY STEP OF THE PROCEDURE CIF:


After the acceptance of the SELLER'S FCO the contract negotiations start:

1. BUYER's issue full KYC/CIS and LOI, together with company certificate and passport page.
2. This Master Sale & Purchase Agreement (MSPA) is negotiated between BUYER and SELLER. After agreement on the content and conditions by both parties, SELLER will send this MSPA to BUYER.
3. The BUYER must sign within three (3) working days and send signed MSPA to SELLER in twofold. SELLER will return one countersigned copy. BUYER will formally confirm reception. Both parties lodge the fully executed MSPA with their respective banks.
4. SELLER issues Proforma Invoice together with double signed MSPA.
5. Within a maximum of ten (10) working days after reception of the PI - Proforma Invoice, and signed SPA, BUYER's Bank shall issue Ready Willing and Able (RWA) via MT799 and email to SELLER's Bank stating BUYER readiness to **SWIFT MT760 SBLC cash back unconditionally by (42,000,000) Forty-two million dollars** to guarantee the contract for a minimum of (12) months. BUYER Bank provides copy to SELLER for immediate confirmation and authentication.
6. Within five (5) working days after reception of the RWA MT760 the SELLER sends the Partial Proof of Product (PPOP) documents given below:
 - Statement of Availability of The Product
 - Commitment To Supply the Product from the Refinery
 - Dip Test Product Passport Analysis Report



VCR PROJETOS CONSTRUÇÕES E INCORPORAÇÕES LTDA (VCR Ltda- Brazil) 
Av. Paulista, 1471 – Conj. 511, sala 02, Bela Vista, São Paulo, SP-Brasil.
ZIP 013311-927, Post Office Box 21321

VCR CONSTRUCCIONES Y COMERCIO S.L. (VCR Ltda- Spain) 
Paseo de la Castellana 200, Madrid-Spain, ZIP 28046

SOLOFIRME LDA (VCR Ltda- Portugal) 
Av. Infante Dom Henrique, N°2, de Elvas-Portugal. Zip 7350-100

CONTACTS:

+55(11) 994134475 
+34 674638706 
+351 93 937 4259 
<https://vcrconstrucoes.com>
info@vcrconstrucoes.com
Eng. Victor C. Rojas
CEO of VCR GROUP

Monday, September 01, 2025

7. BUYER will confirm reception of documents in writing.

8. Within three (3) working days after reception of documents the BUYER's Bank issues an irrevocable, transferrable confirmed unconditionally and divisible **MT760 SBLC cash back by (42,000,000) Forty-two million dollars** to guarantee the contract for a minimum of (12) months to SELLER's nominated Bank.

9. Within three (3) working days, upon receipt of the MT760 SBLC cash back, the SELLER is to issue 2% (two percent) Performance Bond.

10. Within one (1) working day after issuing the MT760 SBLC cash back and receiving PB, BUYER will make available full details of the Receiving Port of Discharge (POD) including harbor master credentials, shipping agency and Inspection Company to SELLER

11. Upon SELLER's bank successful reception of BUYER's MT760 SBLC cash back, SELLER starts loading the product and send Proof of Product (POP) documents in BUYER's company name to BUYER as given below:

- 11.1. Bill of Lading.
- 11.2. Quantity and quality certificates as issued at Loading Port by SGS.
- 11.3. Certificate of origin.
- 11.4. Export License issued by the Ministry of Energy.
- 11.5. Signed commercial invoice + packing list based on the delivered quantity/quality.
- 11.6. Insurance certificate.
- 11.7. Allocation certificate.
- 11.8. Vessel Q88.
- 11.9. Charter party Agreement (CPA).
- 11.10. Ullage report.
- 11.11. Cargo manifest.
- 11.12. N.O.R and E.T.A.

12. SELLER clears vessels from the Commercial Terminal, BUYER confirms shipping documents with ship master while SELLER effects delivery to BUYER's destination accordingly to MSPA schedule. Vessel sails to BUYER's choice Port-of-Discharge (POD). Upon arrival at BUYER's POD, vessel announces arrival to Port Authority/Navy and BUYER's Shipping Agency.

13. At the arrival to the Port of Destination, BUYER conducts SGS Inspection. After successful discharge and SGS Inspection Report, SELLER will issue final Commercial Invoice.

14. BUYER will transfer by SWIFT MT103 within 72 (seventy-two) hours after reception of final Commercial Invoice

Important Points:

- ☐ Payment is made AFTER DELIVERY to the target port (or vessel)
- ☐ there are NO UPFRONT FEES
- ☐ These procedures have been used with other major refiners we've dealt with

VALIDITY OF THIS OFFER: 5 days

Signed by:

Buyer's signature accepting this SCO


Mr. VICTOR C. ROJAS, ENG.
CEO of all VCR Group companies.
Passport N° AR893143 of Colombia
RNE N°: V-928295-0 of Brazil
NIF N°: 328.041.637 of Portugal
NIE N°: Z0248637-N of Spain

Mr. _____ - End Buyer
CEO of _____





VCR PROJETOS CONSTRUÇÕES E INCORPORAÇÕES LTDA (VCR Ltda- Brazil) 
Av. Paulista, 1471 – Conj. 511, sala 02, Bela Vista, São Paulo, SP-Brasil.
ZIP 013311-927, Post Office Box 21321

VCR CONSTRUCCIONES Y COMERCIO S.L. (VCR Ltda- Spain) 
Paseo de la Castellana 200, Madrid-Spain, ZIP 28046

SOLOFIRME LDA (VCR Ltda- Portugal) 
Av. Infante Dom Henrique, N°2, de Elvas-Portugal. Zip 7350-100

CONTACTS:

+55(11) 994134475 

+34 674638706 

+351 93 937 4259 

<https://vcrconstrucoes.com>

info@vcrconstrucoes.com

Eng. Víctor C. Rojas

CEO of VCR GROUP

Monday, September 01, 2025

Banking Information to receive SBLC Cash Backed Unconditional via MT 760

or

Banking Information to receive Mt 103 Cash Transfer, and SBLC Cash Backed Unconditional via MT 760

BANK NAME	SANTANDER BANK - SPAIN
BANK ADDRESS	Agency N°: 2661, Bravo Murillo, 331. Madrid-Spain, ZIP 28020
ACCOUNT NAME	VCR CONSTRUCCIONES Y COMERCIO S.L. – NIF N° B75715623
ACCOUNT NUMBER	1447 2284
IBAN CODE	ES45 0049 2661 4225 1447 2284
BIC / SWIFT CODE	BSCHESMM
SORT CODE	401199
BANK OFFICER	Francisco Javier Rivas Jiménez / +34 658818194/ franciscojavier.rivasjimenez@gruposantander.es

Or

BANK NAME	CAIXABANK - SPAIN
BANK ADDRESS	Agency N°: 9055, Alberto Alcocer 1-3 Madrid-Spain, ZIP 28036
ACCOUNT NAME	VCR CONSTRUCCIONES Y COMERCIO S.L. – NIF N° B75715623
ACCOUNT NUMBER	0049 7918
IBAN CODE	ES35 2100 9055 1602 0049 7918
BIC / SWIFT CODE	CAIXESBBXXX
BANK OFFICER	Francisco Alfonso Gonzáles Herrera / +34 686 731 740 franciscoalfonso.gonzalez@caixabank.com.es